



How One Waste Hauler Put an End to Drive-Off Errors



OVERVIEW:

Flood Brothers has been providing disposal and recycling services to the Chicago, IL and surrounding areas for over five generations, focused on excellent service with a deep rooted caring for the community. They take a proactive, interested approach to opportunities that improve service to their customers. This is why Bill Flood was so interested in Stucchi's C-BASS Solution, a Compactor Breakaway Safety System that protects their self-contained compactors, their customers, and their profits.

Waste haulers continually service self-contained compactors, hauling away full compactors to dump waste, return and replace. These businesses rely on their trash pickup to continue normal business operations and cannot afford accidents occurring on their dock or downtime due to poor service or damaged equipment. Yet accidents do occur and they cause significant damage, as Bill Flood was well aware.

CHALLENGE:

The challenge lies in simple human error, waste hauler drivers must unhook the hydraulic couplers on the back of a self-contained compactor before driving off. Drivers are busy, may get distracted or simply forget this one important step. It only takes one time to forget to disconnect the couplings for serious and costly damage to occur.

Flood Brothers had experienced damage from this type of drive-off error such as snapped hydraulic hoses, broken couplers and spilled hydraulic oil on a customer's dock. Hydraulic fluid spills are dangerous, require costly clean-up efforts, and leave a 'stain' on a good business relationship.

More serious damage has also occurred such as damage to the compactor itself or the hydraulic power unit (HPU). In one case, a driver was dragging the HPU behind his truck through a parking lot, creating a large and dangerous projectile. Electrical circuits have been ripped out of the dock, causing danger with live wires and downtime due to lost power. This type of damage was costly and jeopardizing good business relationships.







SOLUTION:

Stucchi offers a solution to prevent any damage whatsoever in the case of a drive-off driver error. The Compactor Breakaway Safety System, C-BASS, protects waste haulers and their customers with a clean breakaway when hydraulic hoses are pulled apart unexpectedly at any angle.

The Stucchi Solution - C-BASS Compactor Break Away Safety System installed on an entire fleet or in stages, starting with your priority customers can save business relationships and prevent costly damage.

RESULTS:

A drive off error is dangerous, costly and bad for business with even one occurrence being one too many. We find that a hauler with a fleet of about 100 compactors experiences this error 13 times per year on average, at a cost of anywhere between \$500 to \$5000 per occurrence. Just one occurrence pays for itself.

Flood Brothers has already prevented a drive-off occurrence and had a driver say "thank goodness you installed that!". By installing the C-BASS on their self-contained compactors, they protected their customer, equipment, and their reputation. As Bill Flood puts it, C-BASS is "worth every penny".

BENEFITS:

Stucchi's C-BASS, Compactor Breakaway Safety System, was designed specifically for self-contained compactors to mitigate risk to waste haulers and their customers. For Flood Brothers Disposal and Recycling Services, Stucchi's C-BASS provides the following benefits:

- **Ensures Safety** eliminates dangerous incidents caused by drivers
- **Customer Satisfaction** prevents unplanned compactor downtime
- Improves Efficiency reduces time-consuming repairs and costs
- **Eliminates Environmental Issues** prevents contamination from hydraulic oil spills

C-BASS is a result of Stucchi's 60+ years of designing and manufacturing some of the industry's best hydraulic coupling solutions.



For information about Stucchi's hydraulic coupling solutions for other industries, please visit our web site at StucchiUSA.com

